NEW U.S. IMPORT TARIFFS

We recognize the recent uncertainty surrounding the Trump Administration's latest tariff announcements and the impact this may have on your operations. To provide clarity, we have prepared the following summary of key changes over the past few weeks

More Information Below

- USMCA Product Exemptions
  - Eligible USMCA products remain exempt from the Liberation Day Tariffs (effective April 5 and 9), provided they meet USMCA criteria (i.e., products of Mexico or Canada shipped directly from those countries).
  - Products originating from Mexico or Canada but shipped from other locations are ineligible for USMCA consideration and will be subject to the 25% tariff.

- General Tariff Increase Effective April 5
  a. As of 12:01 AM EST on April 5, all imports from all countries will incur an additional 10% tariff on top of the existing U.S. HTS general duty rates and any applicable tariffs.
  - Exemptions include:
    - Articles previously covered under Section 232 tariffs
    - Personal importations and select articles under 50 USC 1702(b)
    - Automobiles and parts covered under a separate March 26 order
    - Specific mining raw materials and pharmaceutical products listed in Annex II
    - Products from non-beneficial trading partners (Iran, Syria, North Korea, etc.), which remain subject to column 2 duty rates
  - China 301 tariffs will rise from 27.5% or 45% to 37.5% and 55%, respectively, starting April 5.

- Additional Tariff Rate Increases Effective April 9
  - For countries listed in Annex I, tariffs will increase beyond the initial 10% to country-specific rates outlined in the attached table.
  - All prior exemptions remain in effect.
  - These increases will apply in addition to existing tariffs, including the elevated 301 tariffs on China.
  - Anti-dumping and countervailing duties will continue to apply separately, meaning some China 301 tariff rates may reach 61.5% to 79%, depending on classification.

- Transit Exemptions
  - Goods loaded before April 5 at 12:01 AM EST or already in transit to the U.S. before that date are exempt from the initial 10% tariff.
  - Between April 5 and April 9, Annex I country shipments loaded or in transit during this period will face the 10% base tariff but not the elevated country-specific tariffs.
  - Shipments from Annex I countries loaded after April 9 will be subject to full elevated tariff rates.

- U.S. Origin Composition Consideration
  - Importers subject to Liberation Day, Auto, and USMCA tariffs may declare U.S. origin content to exempt U.S.-made portions from tariff calculations, provided:
    - At least 20% of the article's value originates from U.S. components.
    - U.S. Customs and Border Protection (CBP) can verify the origin and transformation of U.S. materials.
    - Importers submit detailed documentation proving U.S. content percentages.
    - If CBP determines that U.S. materials have lost their identity through overseas processing, exemptions may not apply.

- Potential Tariffs on Venezuelan Oil Trade
  - A 25% tariff may be imposed on countries importing Venezuelan oil, directly or indirectly, pending review by the USTR and Secretary of State after April 2. Details on its implementation remain uncertain.

- Section 232 Tariff Modifications
  - The Section 232 tariffs on steel and aluminum have been updated to:
    - Apply a flat 25% tariff to all products classified under Chapters 72, 73, and 75.
    - Maintain specific derivative product exclusions per executive order annexes.

- Further China 301 Tariff Increases
  - Rates previously set at 7.5% or 25% under earlier 301 tariffs have now been increased to 27%.

Annex 1

if no link, see attached

Annex 2

if no link, see attached

Your Partner in Global Logistics

TThe uncertainty surrounding U.S. tariffs has thrown the shipping industry into disarray. Businesses across the supply chain—from manufacturers to freight operators—have struggled to adapt to ever-changing deadlines and policy reversals. This turbulence underscores the importance of consistent trade policies to ensure stability in global commerce.

Rose is committed to helping businesses navigate the evolving trade landscape efficiently and cost-effectively. Here's how Rose can support your logistics needs:

- Tariff-Smart Routing: We identify the most cost-effective transportation options to minimize tariff impacts.
- Dedicated Capacity: Our strong carrier relationships ensure your shipments receive priority, even in tight markets.
- Transparent Pricing: We offer real-time updates and competitive rates tailored to your specific requirements.
- 24/7 Support: Our team monitors your shipments every step of the way, providing round-the-clock assistance.

The market is shifting rapidly. Let's discuss how Rose Logistics can streamline your logistics strategy today. Contact us directly, and we'll personally handle your account.

Time is money—let's save you both.